



Accountants **Enterprise**

Additional Smart Reports Guide

Practice Manager Version 5.0 and above



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MYOB Technology Pty Ltd ®

ABN 30 086 760 269

12 Wesley Court

Burwood East VIC 3151

MYOB Accountants Enterprise Practice Manager Version 5.0 and above Additional Smart Reports Guide

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Additional Smart Reports Guide

The following guide contains a selection of Smart Reports generated from the MYOB Accountants Enterprise Practice Manager Version 5.0 and above system. These reports provide you with examples of the information that can be reported upon using AE PM 5.0 and above, and cover a range of reporting areas that are common for most practices. The following table provides you with a list of the reports included in this guide.

Reporting Area	Sub-Area	Report Name	Orientation
Debtors	Adjustments	Adjustments, Discounts, and Bad Debts by Billing company	Landscape
		Adjustments, Discounts, and Bad Debts by Partner	Landscape
	Debtors Ledger Receipts	Receipts List by Company - Office - ordered by Date	Portrait
		Receipts List by Company - Department - ordered by Date	Portrait
	Age Debtors	Age Debtors by Company – Manager Detailed	Landscape
		Aged Debtor By Company - Office Detailed	Landscape
		Aged Debtor By Company - Department Detailed	Landscape
		Age Debtors By Company and Percentage - Partner Summary	Landscape
		Aged Debtors By Partner – Family Groups	Landscape
	Employee	Employee Productivity	Employee Productivity by Total Hours - Lost Time
Fees	Fee Recovery by Employee	Fee Recovery by Employee Summarised	Portrait
		Fee Recovery by Employee Category Summarised	Portrait
		Fee Recovery by Employee Department Summarised	Portrait
		Fee Recovery by Employee Office Summarised	Portrait
	Fee Recovery by Client	Fee Recovery by Billing Company – Partner	Portrait
	Debtors Invoices by Assignment	Debtors Invoices by Billing Company, Code Type Summarised	Portrait
		Debtors Invoices by Assignment Type Summarised	Portrait
	Debtors Invoices by Client	Debtors Invoices by Company - Office ordered by Invoice	Portrait
		Debtors Invoices by Company - Department ordered by Invoice	Portrait
		Client 5 Year Fee Analysis	Portrait
		Partner Summary 5 Year Fee Analysis	Portrait
Maintenance	Charge Rate	Employee current charge rates	Portrait
		Current Employees full history of charge rates	Portrait
	Associations	List of Contacts and associations	Portrait

WIP	Aged WIP by Client	Aged WIP By Manager	Landscape
		Aged WIP By Client Office	Landscape
		Aged WIP By Client Department	Landscape
		Aged WIP By Partner Summarised and Percentages	Landscape
		Aged WIP By Partner – Family Groups	Landscape
WIP & Debt	Client Summary	Client Summary by Manager	Landscape
		Client Summary by Client Office	Landscape
		Client Summary by Client Department	Landscape
		Client Summary by Client Partner – Family Groups	Landscape
	Control by Client	Control Report by Client Partner	Portrait
		Control Report by Client Office	Portrait
		Control Report by Client Department	Portrait
		Control Report by Client Manager	Portrait

Adjustments, Discounts, and Bad Debts by Billing Company



1/04/2011 to 30/04/2011

Billing Company							
Transaction Type							
Receipt Date	Receipt No	Client Code	Client Name	Gross	Tax	Net	Description
Abbott Costello & Hardy							
Adjustment							
1/04/2011	Adjustment 1001	ABBOTRANK	Abbot and Rankine Pty Limited	0.44	0.04	0.40	Short paid
Total for Adjustment Type Adjustment				0.44	0.04	0.40	
Bad Debt							
15/04/2011	Bad Debt 1002	CLEARPOL	Clear Policies Ltd	550.00	50.00	500.00	Bad Debt
Total for Adjustment Type Bad Debt				550.00	50.00	500.00	
Client Discount							
20/04/2011	Discount 1000	BALTMARK	Balthazar Marketing	11.00	1.00	10.00	Discount
Total for Adjustment Type Client Discount				11.00	1.00	10.00	
Total for Company Abbott Costello & Hardy				561.44	51.04	510.40	
Total Adjustments				561.44	51.04	510.40	

Adjustments, Discounts, and Bad Debts by Partner



1/04/2011 to 30/04/2011

Client Partner							
Transaction Type							
Receipt Date	Receipt No	Client Code	Client Name	Gross	Tax	Net	Description
Hardy Oliver							
Adjustment							
1/04/2011	Adjustment 1001	ABBOTRANK	Abbot and Rankine Pty Limited	0.44	0.04	0.40	Short paid
Total for Transaction Type Adjustment				0.44	0.04	0.40	
Bad Debt							
15/04/2011	Bad Debt 1002	CLEARPOL	Clear Policies Ltd	550.00	50.00	500.00	Bad Debt
Total for Transaction Type Bad Debt				550.00	50.00	500.00	
Client Discount							
20/04/2011	Discount 1000	BALTMARK	Balthazar Marketing	11.00	1.00	10.00	Discount
Total for Transaction Type Client Discount				11.00	1.00	10.00	
Total for Partner Hardy Oliver				561.44	51.04	510.40	
Total Adjustments				561.44	51.04	510.40	

Aged Debtor by Company - Manager Detailed



To 29/01/2008

Client Code	Client Name	Unallocated Cash	Balance	Aged 0	Aged 1	Aged 2	Aged 3	Aged 4	Aged 5
Billing Company		Smith and Co							
Manager		Bantin Alex							
ABBOTRANK	Abbot and Rankine Pty Limited	0.00	16,555.00	220.00	1,100.00	15,235.00	0.00	0.00	0.00
FREEMANS	Freemans Pty Limited	0.00	18,755.50	18,755.50	0.00	0.00	0.00	0.00	0.00
		0.00	35,310.50	18,975.50	1,100.00	15,235.00	0.00	0.00	0.00
		0.0%	100.0%	53.7%	3.1%	43.1%	0.0%	0.0%	0.0%

Aged Debtor by Company - Office Detailed



To 29/01/2008

Client Code	Client Name	Unallocated Cash	Balance	Aged 0	Aged 1	Aged 2	Aged 3	Aged 4	Aged 5
Billing Company		Smith and Co							
Office		Melbourne							
ABCFAMTRST	ABC Family Trust	0.00	14,795.00	1,100.00	9,240.00	4,455.00	0.00	0.00	0.00
FREEMANS	Freemans Pty Limited	0.00	18,755.50	18,755.50	0.00	0.00	0.00	0.00	0.00
UPTONS	Uptons Limited	0.00	4,400.00	0.00	4,400.00	0.00	0.00	0.00	0.00
		0.00	37,950.50	19,855.50	13,640.00	4,455.00	0.00	0.00	0.00
		0.0%	100.0%	52.3%	35.9%	11.7%	0.0%	0.0%	0.0%

Aged Debtor By Partner - Family Groups



To 30/04/2011

Client Code	Client Name	Unallocated Cash	Balance	Age 0	Age 1	Age 2	Age 3	Age 4	Age 5
Client Partner	Hardy Oliver								
CLEARPOL	Clear Policies Ltd	0.00	136,010.00	18,480.00	0.00	63,130.00	10,000.00	10,000.00	34,400.00
SANDMED	Sandhurst Medical Supplies Ltd	1,960.00	-1,960.00	0.00	0.00	0.00	0.00	0.00	-1,960.00
TRACSYS	Traction Systems Limited	0.00	10,362.00	0.00	0.00	0.00	0.00	0.00	10,362.00
		1,960.00	144,412.00	18,480.00	0.00	63,130.00	10,000.00	10,000.00	42,802.00
Abbot and Rankine Pty Limited									
ABBOTRANK	Abbot and Rankine Pty Limited	0.00	2,414.46	2,200.00	0.00	0.00	0.00	0.00	214.46
		0.00	2,414.46	2,200.00	0.00	0.00	0.00	0.00	214.46
Balthazar Marketing									
BALTMARK	Balthazar Marketing	0.00	-17.60	0.00	0.00	0.00	0.00	0.00	-17.60
BALTMARK	Balthazar Marketing	121.00	-121.00	-11.00	-110.00	0.00	0.00	0.00	0.00
		121.00	-138.60	-11.00	-110.00	0.00	0.00	0.00	-17.60
		2,081.00	146,687.86	20,669.00	-110.00	63,130.00	10,000.00	10,000.00	42,998.86

Aged Debtor by Company - Department Detailed



To 29/01/2008

Client Code	Client Name	Unallocated Cash	Balance	Aged 0	Aged 1	Aged 2	Aged 3	Aged 4	Aged 5
Billing Company	Smith and Co								
Department	Accounts								
BONNYD	Bonnydoon Pty Ltd	0.00	1,320.00	1,320.00	0.00	0.00	0.00	0.00	0.00
CLEAR	Clearwater Pty Ltd	0.00	4,895.00	3,190.00	1,705.00	0.00	0.00	0.00	0.00
		0.00	6,215.00	4,510.00	1,705.00	0.00	0.00	0.00	0.00
		0.0%	100.0%	72.6%	27.4%	0.0%	0.0%	0.0%	0.0%

Age Debtors By Company and Percentage - Partner Summary



To 30/04/2011

Billing Company														
Client Partner	Unallocated Cash	Balance	Aged0	%	Aged1	%	Aged2	%	Aged3	%	Aged4	%	Aged5	%
Abbott Costello & Hardy														
Abbott Chris	79,017.47	254,036.33	176,000.00	69.3%	0.00	0.0%	77,000.00	30.3%	0.00	0.0%	-25,987.50	-10.2%	27,023.83	10.6%
Costello Luis	0.00	82,411.25	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	82,411.25	100.0%
Dodds Clare	28,100.00	-22,132.00	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	-22,132.00	100.0%
Hardy Oliver	121.00	148,665.46	20,669.00	13.9%	-110.00	-0.1%	63,130.00	42.5%	10,000.00	6.7%	10,000.00	6.7%	44,976.46	30.3%
	107,238.47	462,981.04	196,669.00	42.5%	-110.00	0.0%	140,130.00	30.3%	10,000.00	2.2%	-15,987.50	-3.5%	132,279.54	28.6%
	107,238.47	462,981.04	196,669.00	42.5%	-110.00	0.0%	140,130.00	30.3%	10,000.00	2.2%	-15,987.50	-3.5%	132,279.54	28.6%

Aged WIP by Client Department



To 30/04/2011

Client Code	Client Name	Balance	Estimates	Aged 0	Aged 1	Aged 2	Aged 3	Aged 4	Aged 5	Last Bill Date
Department	Tax									
CONNORJ	Connor John	10,580.24	0.00	0.00	0.00	0.00	0.00	0.00	10,580.24	30/01/2010
KINGSMITH	Kingston Smith Pty Ltd	121,440.00	0.00	2,480.00	2,400.00	2,240.00	3,120.00	48,000.00	63,200.00	18/06/2011
MCCLEAND	McClelland Demolitions	-4,430.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,430.00	31/12/2010
SMITHTR	Smith Family Discretionary Trust	4,960.00	0.00	4,960.00	0.00	0.00	0.00	0.00	0.00	18/04/2011
		132,550.24	0.00	7,440.00	2,400.00	2,240.00	3,120.00	48,000.00	69,350.24	
		100.0%	0.0%	5.6%	1.8%	1.7%	2.4%	36.2%	52.3%	

Aged WIP by Client Department



To 30/04/2011

Client Code	Client Name	Balance	Estimates	Aged 0	Aged 1	Aged 2	Aged 3	Aged 4	Aged 5	Last Bill Date
Department	Tax									
CONNORJ	Connor John	10,580.24	0.00	0.00	0.00	0.00	0.00	0.00	10,580.24	30/01/2010
KINGSMITH	Kingston Smith Pty Ltd	121,440.00	0.00	2,480.00	2,400.00	2,240.00	3,120.00	48,000.00	63,200.00	18/06/2011
MCCLEAND	McClelland Demolitions	-4,430.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,430.00	31/12/2010
SMITHTR	Smith Family Discretionary Trust	4,960.00	0.00	4,960.00	0.00	0.00	0.00	0.00	0.00	18/04/2011
		132,550.24	0.00	7,440.00	2,400.00	2,240.00	3,120.00	48,000.00	69,350.24	
		100.0%	0.0%	5.6%	1.8%	1.7%	2.4%	36.2%	52.3%	

Aged WIP by Client Office



To 30/04/2011

Client Code	Client Name	Balance	Estimates	Aged 0	Aged 1	Aged 2	Aged 3	Aged 4	Aged 5	Last Bill Date
Office	Melbourne									
FREEMANS	Freemans Pty Limited	3,440.00	0.00	0.00	0.00	0.00	0.00	0.00	3,440.00	10/01/2008
MCCLEAND	McClelland Demolitions	-4,430.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,430.00	31/12/2010
SMITHTR	Smith Family Discretionary Trust	4,960.00	0.00	4,960.00	0.00	0.00	0.00	0.00	0.00	18/04/2011
UPTONS	Uptons Limited	1,260.00	0.00	0.00	0.00	0.00	0.00	0.00	1,260.00	14/04/2008
ZERORATE	Zero Rate Limited	6,820.00	0.00	0.00	0.00	0.00	0.00	0.00	6,820.00	31/08/2010
		12,050.00	0.00	4,960.00	0.00	0.00	0.00	0.00	7,090.00	
		100.0%	0.0%	41.2%	0.0%	0.0%	0.0%	0.0%	58.8%	

Aged WIP by Client Office



To 30/04/2011

Client Code	Client Name	Balance	Estimates	Aged 0	Aged 1	Aged 2	Aged 3	Aged 4	Aged 5	Last Bill Date
Office	Melbourne									
FREEMANS	Freemans Pty Limited	3,440.00	0.00	0.00	0.00	0.00	0.00	0.00	3,440.00	10/01/2008
MCCLEAND	McClelland Demolitions	-4,430.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,430.00	31/12/2010
SMITHTR	Smith Family Discretionary Trust	4,960.00	0.00	4,960.00	0.00	0.00	0.00	0.00	0.00	18/04/2011
UPTONS	Uptons Limited	1,260.00	0.00	0.00	0.00	0.00	0.00	0.00	1,260.00	14/04/2008
ZERORATE	Zero Rate Limited	6,820.00	0.00	0.00	0.00	0.00	0.00	0.00	6,820.00	31/08/2010
		12,050.00	0.00	4,960.00	0.00	0.00	0.00	0.00	7,090.00	
		100.0%	0.0%	41.2%	0.0%	0.0%	0.0%	0.0%	58.8%	

Aged WIP By Client Partner - Family Groups



To 30/04/2011

Client Code	Client Name	Balance	Estimates	Age 0	Age 1	Age 2	Age 3	Age 4	Age 5	Last Bill Date
Client Partner	<u>Hardy Oliver</u>									
CLEARPOL	Clear Policies Ltd	57,600.00	0.00	17,600.00	0.00	0.00	0.00	0.00	40,000.00	31/12/2011
		57,600.00	0.00	17,600.00	0.00	0.00	0.00	0.00	40,000.00	
Abbot and Rankine Pty Limited										
ABBOTRANK	Abbot and Rankine Pty Limited	132,100.00	0.00	36,800.00	32,000.00	29,200.00	33,600.00	0.00	500.00	30/06/2011
		132,100.00	0.00	36,800.00	32,000.00	29,200.00	33,600.00	0.00	500.00	
Balthazar Marketing										
BALTMARK	Balthazar Marketing	57,620.00	0.00	30,820.00	26,800.00	0.00	0.00	0.00	0.00	30/06/2011
		57,620.00	0.00	30,820.00	26,800.00	0.00	0.00	0.00	0.00	
		247,320.00	0.00	85,220.00	58,800.00	29,200.00	33,600.00	0.00	40,500.00	

Aged WIP By Client Partner - Family Groups



To 30/04/2011

Client Code	Client Name	Balance	Estimates	Age 0	Age 1	Age 2	Age 3	Age 4	Age 5	Last Bill Date
Client Partner	<u>Hardy Oliver</u>									
CLEARPOL	Clear Policies Ltd	57,600.00	0.00	17,600.00	0.00	0.00	0.00	0.00	40,000.00	31/12/2011
		57,600.00	0.00	17,600.00	0.00	0.00	0.00	0.00	40,000.00	
Abbot and Rankine Pty Limited										
ABBOTRANK	Abbot and Rankine Pty Limited	132,100.00	0.00	36,800.00	32,000.00	29,200.00	33,600.00	0.00	500.00	30/06/2011
		132,100.00	0.00	36,800.00	32,000.00	29,200.00	33,600.00	0.00	500.00	
Balthazar Marketing										
BALTMARK	Balthazar Marketing	57,620.00	0.00	30,820.00	26,800.00	0.00	0.00	0.00	0.00	30/06/2011
		57,620.00	0.00	30,820.00	26,800.00	0.00	0.00	0.00	0.00	
		247,320.00	0.00	85,220.00	58,800.00	29,200.00	33,600.00	0.00	40,500.00	

Aged WIP by Manager



To 30/04/2011

Client Code	Client Name	Balance	Estimates	Aged 0	Aged 1	Aged 2	Aged 3	Aged 4	Aged 5	Last Bill Date
Manager Bantin Alex										
ABBOTRANK	Abbot and Rankine Pty Limited	132,100.00	0.00	36,800.00	32,000.00	29,200.00	33,600.00	0.00	500.00	30/06/2011
CLASSICZIP	Classic Zips Limited	-1,900.00	0.00	0.00	0.00	0.00	0.00	0.00	-1,900.00	30/09/2010
CONNORJ	Connor John	10,580.24	0.00	0.00	0.00	0.00	0.00	0.00	10,580.24	30/01/2010
CONNORS	Connor Sarah	8,875.00	0.00	0.00	0.00	0.00	0.00	0.00	8,875.00	
FREEMANS	Freemans Pty Limited	3,440.00	0.00	0.00	0.00	0.00	0.00	0.00	3,440.00	10/01/2008
GRAPAS	Graceland Pastoral Pty Ltd	69,800.00	0.00	57,200.00	7,600.00	0.00	0.00	5,000.00	0.00	30/06/2011
PRESLEYP	Presley Priscilla	2,400.00	0.00	0.00	2,400.00	0.00	0.00	0.00	0.00	31/10/2010
		225,295.24	0.00	94,000.00	42,000.00	29,200.00	33,600.00	5,000.00	21,495.24	
		100.0%	0.0%	41.7%	18.6%	13.0%	14.9%	2.2%	9.5%	

Aged WIP by Partner Summarised and Percentages



To 30/04/2011

Client Partner	Balance	Estimates	Aged0	%	Aged1	%	Aged2	%	Aged3	%	Aged4	%	Aged5	%
Abbott Chris	257,514.24	0.00	64,640.00	25.1%	12,400.00	4.8%	2,240.00	0.9%	3,120.00	1.2%	53,000.00	20.6%	122,114.24	47.4%
Bache Simon	17,010.00	0.00	6,210.00	36.5%	5,400.00	31.7%	5,400.00	31.7%	0.00	0.0%	0.00	0.0%	0.00	0.0%
Costello Luis	2,520.00	0.00	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	2,520.00	100.0%
Dodds Clare	6,820.00	0.00	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	6,820.00	100.0%
Green Malcolm	3,440.00	0.00	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	0.00	0.0%	3,440.00	100.0%
Hardy Oliver	247,320.00	0.00	85,220.00	34.5%	58,800.00	23.8%	29,200.00	11.8%	33,600.00	13.6%	0.00	0.0%	40,500.00	16.4%
	534,624.24	0.00	156,070.00	29.2%	76,600.00	14.3%	36,840.00	6.9%	36,720.00	6.9%	53,000.00	9.9%	175,394.24	32.8%

Client 5 Year Fee Analysis



1/07/2006 to 30/06/2011

Billing Company						
Client Partner						
Client Name	Client Code	30/6/2011	30/6/2010	30/6/2009	30/6/2008	30/6/2007
Abbott Costello & Hardy						
Partner Abbott Chris						
ABC Electronic Pty Ltd	ABCELECTRO	3,200.00	2,800.00	0.00	0.00	0.00
ABC Engineering Pty Ltd	ABCENG	2,000.00	152,000.00	0.00	0.00	0.00
Advanced Properties Limited	ADVPROP	0.00	0.00	42,699.00	0.00	0.00
Affordable Legal	AFFORDLEG	0.00	236,589.00	0.00	0.00	0.00
Canvey Limited	CANVEYLTD	0.00	12,460.00	0.00	0.00	0.00
Clark & Co	CLARKCO	0.00	30,120.00	0.00	0.00	0.00
Classic Zips Limited	CLASSICZIP	130,000.00	3,900.00	0.00	0.00	0.00
Connor John	CONNORJ	0.00	18,000.00	0.00	0.00	0.00
Crewkerne Limited	CREWKERNE	0.00	4,240.00	0.00	0.00	0.00
Established Arrivals Pty Ltd	ESTABARRIV	48,375.00	12,320.00	0.00	0.00	0.00
Graceland Pastoral Pty Ltd	GRAPAS	341,546.00	20,223.75	0.00	0.00	0.00
Kingston Smith Pty Ltd	KINGSMITH	206,320.00	0.00	0.00	0.00	0.00
McClelland Demolitions	MCCLEAND	0.00	6,900.00	500,000.00	262,000.00	0.00
Smith Family Discretionary Trust	SMITHTR	139,240.00	0.00	0.00	0.00	0.00
Terrorvision Effects Limited	TERRORVIS	57,399.00	438,500.00	212,400.00	0.00	0.00
Thest Cedric	THESTC	0.00	1,000.00	0.00	0.00	0.00
Value Added Pty Ltd	VALUE	8,800.00	2,000.00	0.00	0.00	0.00
Wollongong Equipment Pty Ltd	WGONGEQUI P	210,100.00	39,403.00	0.00	0.00	0.00
		1,146,980.00	980,455.75	755,099.00	262,000.00	0.00
Partner Bache Simon						
Ace Property Trust	ACEPROPTST	110,000.00	170,555.00	0.00	0.00	0.00
Sports Group Pty Ltd	SPORTS	0.00	8,930.00	0.00	0.00	0.00
		110,000.00	179,485.00	0.00	0.00	0.00
		1,256,980.00	1,159,940.75	755,099.00	262,000.00	0.00
		1,256,980.00	1,159,940.75	755,099.00	262,000.00	0.00

Client Summary by Manager



1/07/2010 to 30/04/2011

Client Code	Client Name	WIP Time	WIP Disb etc	WIP OS	Last WIP	Fees	Last Bill	Time W/O	Disb W/O	Est W/O	Misc W/O	Drs Bal	Lockup
Client Manager	Bantin Alex												
ABBOTRANK	Abbot and Rankine Pty Limited	131,600.00	500.00	132,100.00	30/04/2011	67,116.67	25/04/2011	600.00	0.00	0.00	0.00	2,414.46	134,514.46
ADVPROP	Advanced Properties Limited	0.00	0.00	0.00	1/02/2009	0.00	16/06/2009	0.00	0.00	0.00	0.00	1,989.90	1,989.90
AFFORDLEG	Affordable Legal	0.00	0.00	0.00	28/02/2010	16,900.00	30/09/2010	0.00	0.00	0.00	0.00	16,847.90	16,847.90
AUSTCHAL	Australian Chalets	0.00	0.00	0.00	24/07/2006	0.00	10/08/2007	0.00	0.00	0.00	0.00	0.00	0.00
BERRYTECH	Berry Technicals Ltd	0.00	0.00	0.00	26/02/2009	0.00	15/04/2008	4,000.00	0.00	0.00	0.00	0.00	0.00
CLASSICZIP	Classic Zips Limited	(1,900.00)	0.00	(1,900.00)	30/09/2010	130,000.00	30/09/2010	0.00	0.00	0.00	0.00	24,580.00	22,680.00
CONNORJ	Connor John	10,580.24	0.00	10,580.24	4/08/2010	0.00	30/01/2010	0.00	0.00	0.00	0.00	0.00	10,580.24
CONNORS	Connor Sarah	8,875.00	0.00	8,875.00	4/08/2010	0.00		0.00	0.00	0.00	0.00	0.00	8,875.00
FREEMANS	Freemans Pty Limited	3,440.00	0.00	3,440.00	1/07/2007	0.00	16/06/2009	0.00	0.00	0.00	0.00	0.00	3,440.00
FRISCOSMSH	Frisco Smash Repairs	0.00	0.00	0.00	31/08/2003	0.00	16/06/2009	0.00	0.00	0.00	0.00	0.00	0.00
GRAPAS	Graceland Pastoral Pty Ltd	69,800.00	0.00	69,800.00	30/04/2011	245,000.00	30/04/2011	(960.00)	0.00	0.00	0.00	136,546.73	206,346.73
MCCLEANJ	McCLean John	0.00	0.00	0.00	11/12/2009	8,945.00		0.00	0.00	0.00	0.00	0.00	0.00
PRESLEYP	Presley Priscilla	2,400.00	0.00	2,400.00	2/03/2011	198,347.25	31/10/2010	0.00	0.00	0.00	0.00	1,780.00	4,180.00
Total for Manager		224,795.24	500.00	225,295.24		666,308.92		3,640.00	0.00	0.00	0.00	184,158.99	409,454.23

Control Report by Client Department



PTD: 1/07/2010 to 30/04/2011

Client Department Tax

WIP CONTROL

	PTD	YTD
Opening Balance WIP	213,815.24	213,815.24
Opening Balance Time	213,815.24	213,815.24
Plus Time Charged	272,300.00	272,300.00
Less Time Fees	353,565.00	353,565.00
Less Time Write Offs	0.00	0.00
Closing Balance Time	132,550.24	132,550.24
Opening Balance Disb	0.00	0.00
Plus Disb Charged	0.00	0.00
Less Disb Fees	0.00	0.00
Less Disb Write Offs	0.00	0.00
Closing Balance Disb	0.00	0.00
Opening Balance Misc. Charge	0.00	0.00
Plus Misc. Charges	0.00	0.00
Less Misc. Charges Fees	0.00	0.00
Less Misc. Charges Write Offs	0.00	0.00
Closing Balance Misc. Charge	0.00	0.00
Opening Balance Est. to Complete	0.00	0.00
Less Estimates to Complete Fees	0.00	0.00
Less Estimates Write Offs	0.00	0.00
Closing Balance Est. to Complete	0.00	0.00
Closing Balance WIP	132,550.24	132,550.24

SUMMARY OF WIP BALANCES

	PTD	YTD
Opening Bal:	213,815.24	213,815.24
Plus Time	272,300.00	272,300.00
Plus Disb	0.00	0.00
Plus Misc Charge	0.00	0.00
Less Fees	353,565.00	353,565.00
Less Write Offs	0.00	0.00
Closing Balance	132,550.24	132,550.24

Debtors Control

	PTD			YTD		
	Net	Tax	Gross	Net	Tax	Gross
<i>Debtors Opening Balance</i>	185,366.35	18,536.63	203,902.98	185,366.35	18,536.63	203,902.98
<i>Plus Total Fees</i>	353,565.00	35,356.50	388,921.50	353,565.00	35,356.50	388,921.50
<i>Less Receipts</i>	351,261.36	35,126.14	386,387.50	351,261.36	35,126.14	386,387.50
<i>Less Discounts</i>	0.00	0.00	0.00	0.00	0.00	0.00
<i>Less Adjustments</i>	0.00	0.00	0.00	0.00	0.00	0.00
<i>Less Bad Debts</i>	0.00	0.00	0.00	0.00	0.00	0.00
<i>Debtors Closing Balance</i>	187,669.99	18,766.99	206,436.98	187,669.99	18,766.99	206,436.98

Control Report by Client Manager



PTD: 1/07/2010 to 30/04/2011

Client Manager Bantin Alex

WIP CONTROL

	PTD	YTD
Opening Balance WIP	188,697.49	188,697.49
Opening Balance Time	116,397.49	116,397.49
Plus Time Charged	384,266.67	384,266.67
Less Time Fees	272,228.92	272,228.92
Less Time Write Offs	3,640.00	3,640.00
Closing Balance Time	224,795.24	224,795.24
Opening Balance Disb	0.00	0.00
Plus Disb Charged	500.00	500.00
Less Disb Fees	0.00	0.00
Less Disb Write Offs	0.00	0.00
Closing Balance Disb	500.00	500.00
Opening Balance Misc. Charge	72,300.00	72,300.00
Plus Misc. Charges	321,780.00	321,780.00
Less Misc. Charges Fees	394,080.00	394,080.00
Less Misc. Charges Write Offs	0.00	0.00
Closing Balance Misc. Charge	0.00	0.00
Opening Balance Est. to Complete	0.00	0.00
Less Estimates to Complete Fees	0.00	0.00
Less Estimates Write Offs	0.00	0.00
Closing Balance Est. to Complete	0.00	0.00
Closing Balance WIP	225,295.24	225,295.24

SUMMARY OF WIP BALANCES

	PTD	YTD
Opening Bal:	188,697.49	188,697.49
Plus Time	384,266.67	384,266.67
Plus Disb	500.00	500.00
Plus Misc Charge	321,780.00	321,780.00
Less Fees	666,308.92	666,308.92
Less Write Offs	3,640.00	3,640.00
Closing Balance	225,295.24	225,295.24

Debtors Control

	PTD			YTD		
	Net	Tax	Gross	Net	Tax	Gross
<i>Debtors Opening Balance</i>	13,393.59	5,368.34	18,761.93	13,393.59	5,368.34	18,761.93
<i>Plus Total Fees</i>	666,308.92	34,452.89	700,761.81	666,308.92	34,452.89	700,761.81
<i>Less Receipts</i>	505,892.81	32,409.26	538,302.07	505,892.81	32,409.26	538,302.07
<i>Less Discounts</i>	0.00	0.00	0.00	0.00	0.00	0.00
<i>Less Adjustments</i>	283.53	28.35	311.88	283.53	28.35	311.88
<i>Less Bad Debts</i>	0.00	0.00	0.00	0.00	0.00	0.00
<i>Debtors Closing Balance</i>	173,526.17	7,383.62	180,909.79	173,526.17	7,383.62	180,909.79

Control Report by Client Office



PTD: 1/07/2010 to 30/04/2011

Client Office Sydney

WIP CONTROL

	PTD	YTD
Opening Balance WIP	439,262.25	439,262.25
Opening Balance Time	366,962.25	366,962.25
Plus Time Charged	796,046.67	796,046.67
Less Time Fees	710,992.67	710,992.67
Less Time Write Offs	6,976.25	6,976.25
Closing Balance Time	445,040.00	445,040.00
Opening Balance Disb	0.00	0.00
Plus Disb Charged	629.00	629.00
Less Disb Fees	0.00	0.00
Less Disb Write Offs	0.00	0.00
Closing Balance Disb	629.00	629.00
Opening Balance Misc. Charge	72,300.00	72,300.00
Plus Misc. Charges	611,880.00	611,880.00
Less Misc. Charges Fees	644,180.00	644,180.00
Less Misc. Charges Write Offs	0.00	0.00
Closing Balance Misc. Charge	40,000.00	40,000.00
Opening Balance Est. to Complete	0.00	0.00
Less Estimates to Complete Fees	0.00	0.00
Less Estimates Write Offs	0.00	0.00
Closing Balance Est. to Complete	0.00	0.00
Closing Balance WIP	485,669.00	485,669.00

SUMMARY OF WIP BALANCES

	PTD	YTD
Opening Bal:	439,262.25	439,262.25
Plus Time	796,046.67	796,046.67
Plus Disb	629.00	629.00
Plus Misc Charge	611,880.00	611,880.00
Less Fees	1,355,172.67	1,355,172.67
Less Write Offs	6,976.25	6,976.25
Closing Balance	485,669.00	485,669.00

Debtors Control

	PTD			YTD		
	Net	Tax	Gross	Net	Tax	Gross
<i>Debtors Opening Balance</i>	254,640.14	(14,591.51)	240,048.63	254,640.14	(14,591.51)	240,048.63
<i>Plus Total Fees</i>	1,355,172.67	89,329.27	1,444,501.94	1,355,172.67	89,329.27	1,444,501.94
<i>Less Receipts</i>	1,175,592.28	64,213.72	1,239,806.00	1,175,592.28	64,213.72	1,239,806.00
<i>Less Discounts</i>	10.00	1.00	11.00	10.00	1.00	11.00
<i>Less Adjustments</i>	383.53	38.35	421.88	383.53	38.35	421.88
<i>Less Bad Debts</i>	500.00	50.00	550.00	500.00	50.00	550.00
Debtors Closing Balance	433,327.00	10,434.69	443,761.69	433,327.00	10,434.69	443,761.69

Control Report by Client Partner



PTD: 1/07/2010 to 30/04/2011

Client Partner **Hardy Oliver**

WIP CONTROL

	PTD	YTD
Opening Balance WIP	61,190.00	61,190.00
Opening Balance Time	5,790.00	5,790.00
Plus Time Charged	333,886.67	333,886.67
Less Time Fees	132,256.67	132,256.67
Less Time Write Offs	600.00	600.00
<i>Closing Balance Time</i>	<u>206,820.00</u>	<u>206,820.00</u>
Opening Balance Disb	0.00	0.00
Plus Disb Charged	500.00	500.00
Less Disb Fees	0.00	0.00
Less Disb Write Offs	0.00	0.00
<i>Closing Balance Disb</i>	<u>500.00</u>	<u>500.00</u>
Opening Balance Misc. Charge	55,400.00	55,400.00
Plus Misc. Charges	100,000.00	100,000.00
Less Misc. Charges Fees	115,400.00	115,400.00
Less Misc. Charges Write Offs	0.00	0.00
<i>Closing Balance Misc. Charge</i>	<u>40,000.00</u>	<u>40,000.00</u>
Opening Balance Est. to Complete	0.00	0.00
Less Estimates to Complete Fees	0.00	0.00
Less Estimates Write Offs	0.00	0.00
<i>Closing Balance Est. to Complete</i>	<u>0.00</u>	<u>0.00</u>
 Closing Balance WIP	 <u><u>247,320.00</u></u>	 <u><u>247,320.00</u></u>

SUMMARY OF WIP BALANCES

	PTD	YTD
Opening Bal:	61,190.00	61,190.00
Plus Time	333,886.67	333,886.67
Plus Disb	500.00	500.00
Plus Misc Charge	100,000.00	100,000.00
Less Fees	247,656.67	247,656.67
Less Write Offs	600.00	600.00
Closing Balance	<u><u>247,320.00</u></u>	<u><u>247,320.00</u></u>

Debtors Control

	PTD			YTD		
	Net	Tax	Gross	Net	Tax	Gross
<i>Debtors Opening Balance</i>	197,337.64	9,733.76	207,071.40	197,337.64	9,733.76	207,071.40
<i>Plus Total Fees</i>	247,656.67	18,765.67	266,422.34	247,656.67	18,765.67	266,422.34
<i>Less Receipts</i>	304,194.55	21,639.45	325,834.00	304,194.55	21,639.45	325,834.00
<i>Less Discounts</i>	10.00	1.00	11.00	10.00	1.00	11.00
<i>Less Adjustments</i>	373.53	37.35	410.88	373.53	37.35	410.88
<i>Less Bad Debts</i>	500.00	50.00	550.00	500.00	50.00	550.00
<i>Debtors Closing Balance</i>	<u><u>139,916.23</u></u>	<u><u>6,771.63</u></u>	<u><u>146,687.86</u></u>	<u><u>139,916.23</u></u>	<u><u>6,771.63</u></u>	<u><u>146,687.86</u></u>

Current Employees Full History of Charge Rates



Emp Name	Start Date	End Date	Inactive	Charge Rate Description	Value
Alex Bantin					
	1/07/2001	30/06/2002	no	Standard	70.00
	1/07/2006		no	Standard	180.00
	1/07/2006		no	Extra	200.00
	1/07/2006		no	Premium	220.00
	1/07/2006		no	Discounted	90.00
Allison Bowe					
	1/07/2001	30/06/2002	no	Standard	130.00
	1/07/2002		no	Standard	140.00
	1/07/2002		no	Extra	160.00
Andrew Mitchell					
	1/07/2001	30/06/2002	no	Standard	200.00
	1/07/2001	30/06/2002	no	Standard	55.00
	1/07/2002		no	Standard	65.00
Angela Johnson					
	1/07/2001	30/06/2002	no	Standard	130.00
	1/07/2006		no	Standard	140.00
	1/07/2006		no	Extra	160.00
Chris Abbott					
	16/12/2008		no	Discounted	180.00
	16/12/2008		no	Standard	400.00
	16/12/2008		no	Extra	450.00
	16/12/2008		no	Premium	550.00
Clare Dodds					
	1/07/2001	30/06/2002	no	Standard	200.00
	1/07/2002	30/06/2005	no	Discounted	150.00
	1/07/2002	30/06/2005	no	Premium	300.00
	1/07/2002	30/06/2005	no	Standard	400.00
	1/07/2002	30/06/2005	no	Extra	450.00
	1/07/2006		no	Discounted	180.00
	1/07/2006		no	Standard	420.00
	1/07/2006		no	Extra	480.00
	1/07/2006		no	Premium	550.00
Clarissa Young					
	1/01/2010		no	Standard	10.00

Debtors Invoices by Assignment Type Summarised



1/01/2011 to 30/04/2011

Assignment Type				
Code Type	Gross	Net	Tax	Written Off
Accounting				
Misc Charge	56,000.00	56,000.00	0.00	4,000.00
Time	417,824.00	379,840.00	37,984.00	0.00
Assignment Type Total	473,824.00	435,840.00	37,984.00	4,000.00
ASIC				
Time	11,495.00	10,450.00	1,045.00	0.00
Assignment Type Total	11,495.00	10,450.00	1,045.00	0.00
Audit				
Time	17,600.00	16,000.00	1,600.00	0.00
Assignment Type Total	17,600.00	16,000.00	1,600.00	0.00
Business Services				
Time	13,915.00	12,650.00	1,265.00	0.00
Assignment Type Total	13,915.00	12,650.00	1,265.00	0.00
Financial Services				
Time	178,530.00	162,300.00	16,230.00	0.00
Assignment Type Total	178,530.00	162,300.00	16,230.00	0.00
Tax				
Misc Charge	20,000.00	20,000.00	0.00	0.00
Time	195,635.00	177,850.00	17,785.00	800.00
Assignment Type Total	215,635.00	197,850.00	17,785.00	800.00
	910,999.00	835,090.00	75,909.00	4,800.00

Debtors Invoices by Billing Company, Code Type Summarised



1/01/2011 to 30/04/2011

Billing Company					
Code Type					
Client Code	Client Name	Gross	Net	Tax	Written Off
Abbott Costello & Hardy					
	Misc Charge	20,000.00	20,000.00	0.00	0.00
	Time	493,229.00	448,390.00	44,839.00	800.00
Billing Company Total		513,229.00	468,390.00	44,839.00	800.00
Smith and Co					
	Misc Charge	56,000.00	56,000.00	0.00	4,000.00
	Time	341,770.00	310,700.00	31,070.00	0.00
Billing Company Total		397,770.00	366,700.00	31,070.00	4,000.00
Report Total		910,999.00	835,090.00	75,909.00	4,800.00

Debtors Invoices by Company - Department ordered by Invoice



Date Range: 1/01/2011 to 30/04/2011

Invoice No	Invoice Date	Client Code	Client Name	Gross	Tax	Net	Written Off
Billing Company		Abbott Costello & Hardy					
Client Department		Tax					
100056	30/01/2011	VALUE	Value Added Pty Ltd	9,680.00	880.00	8,800.00	0.00
100061	31/01/2011	KINGSMITH	Kingston Smith Pty Ltd	55,000.00	5,000.00	50,000.00	0.00
100062	31/01/2011	KINGSMITH	Kingston Smith Pty Ltd	27,500.00	2,500.00	25,000.00	0.00
100063	28/02/2011	KINGSMITH	Kingston Smith Pty Ltd	27,500.00	2,500.00	25,000.00	0.00
100064	31/03/2011	KINGSMITH	Kingston Smith Pty Ltd	27,500.00	2,500.00	25,000.00	0.00
100065	30/04/2011	KINGSMITH	Kingston Smith Pty Ltd	33,000.00	3,000.00	30,000.00	0.00
100066	18/04/2011	KINGSMITH	Kingston Smith Pty Ltd	27,500.00	2,500.00	25,000.00	0.00
200037	31/03/2011	SMITHTR	Smith Family Discretionary Trust	40,744.00	3,704.00	37,040.00	0.00
Total No. of Invoices for Dept		Tax	8	248,424.00	22,584.00	225,840.00	0.00

Debtors Invoices by Company - Office ordered by Invoice



Date Range: 1/01/2011 to 30/04/2011

Invoice No	Invoice Date	Client Code	Client Name	Gross	Tax	Net	Written Off
Billing Company		Abbott Costello & Hardy					
Client Office		Melbourne					
200037	31/03/2011	SMITHTR	Smith Family Discretionary Trust	40,744.00	3,704.00	37,040.00	0.00
200039	30/04/2011	ESTABARRIV	Established Arrivals Pty Ltd	27,225.00	2,475.00	24,750.00	0.00
Total No. of Invoices for Office		Melbourne	2	67,969.00	6,179.00	61,790.00	0.00

Employee Current Charge Rates



Emp Name	Start Date	End Date	Inactive	Charge Rate Description	Value
Alex Bantin					
	1/07/2006		no	Standard	180.00
	1/07/2006		no	Extra	200.00
	1/07/2006		no	Premium	220.00
	1/07/2006		no	Discounted	90.00
Allison Bowe					
	1/07/2002		no	Standard	140.00
	1/07/2002		no	Extra	160.00
Andrew Mitchell					
	1/07/2002		no	Standard	65.00
Angela Johnson					
	1/07/2006		no	Standard	140.00
	1/07/2006		no	Extra	160.00
Chris Abbott					
	16/12/2008		no	Discounted	180.00
	16/12/2008		no	Standard	400.00
	16/12/2008		no	Extra	450.00
	16/12/2008		no	Premium	550.00
Clare Dodds					
	1/07/2006		no	Discounted	180.00
	1/07/2006		no	Standard	420.00
	1/07/2006		no	Extra	480.00
	1/07/2006		no	Premium	550.00
Clarissa Young					
	1/01/2010		no	Standard	10.00
Daniel Samson					
	1/07/2006		no	Standard	65.00
Debra Stevens					
	1/07/2006		no	Standard	90.00
Eric Berry					
	1/07/2002		no	Discounted	150.00

Employee Productivity by Total Hours - Lost Time



Date Range: 1/07/2010 to 30/04/2011

Emp Name	Total Hours	Non Charge	Lost Time	MTD Hrs Avail	MTD Hrs Charg	% Product (MTD)	YTD Total Hours	YTD Lost Time	YTD Hrs Avail	YTD Hrs Charged	% Product (YTD)
Employee Category : Accountants											
Angood Lauren	198.00	33.00	0.00	198.00	165.00	83.33%	198.00	33.00	165.00	165.00	100.00%
Garden Graeme	672.00	210.00	0.00	672.00	462.00	68.75%	672.00	126.00	546.00	462.00	84.62%
Ray Linda	2,416.00	302.00	0.00	2,416.00	2,114.00	87.50%	2,416.00	0.00	2,416.00	2,114.00	87.50%
Yarras Michelle	160.00	0.00	0.00	160.00	160.00	100.00%	160.00	0.00	160.00	160.00	100.00%
	3,446.00	545.00	0.00	3,446.00	2,901.00	84.18%	3,446.00	159.00	3,287.00	2,901.00	88.26%
Employee Category : Manager											
Bantin Alex	798.00	210.00	0.00	798.00	588.00	73.68%	798.00	0.00	798.00	588.00	73.68%
Young Clarissa	2,416.00	0.00	0.00	2,416.00	2,416.00	100.00%	2,416.00	0.00	2,416.00	2,416.00	100.00%
	3,214.00	210.00	0.00	3,214.00	3,004.00	93.47%	3,214.00	0.00	3,214.00	3,004.00	93.47%
Employee Category : Partner											
Abbott Chris	1,013.42	294.00	0.00	1,013.42	719.42	70.99%	1,013.42	0.00	1,013.42	719.42	70.99%
Bache Simon	714.00	0.00	126.00	588.00	588.00	100.00%	714.00	126.00	588.00	588.00	100.00%
Hardy Oliver	184.00	0.00	0.00	184.00	184.00	100.00%	184.00	0.00	184.00	184.00	100.00%
	1,911.42	294.00	126.00	1,785.42	1,491.42	83.53%	1,911.42	126.00	1,785.42	1,491.42	83.53%
	8,571.42	1,049.00	126.00	8,445.42	7,396.42	87.58%	8,571.42	285.00	8,286.42	7,396.42	89.26%

Fee Recovery by Billing Company - Partner



1/01/2011 to 30/04/2011

Billing Company						
Client Partner						
Client Code	Client Name	Billed	WIP W/O	Profit/(Loss)	Recovery	
Abbott Costello & Hardy						
Abbott Chris						
VALUE	Value Added Pty Ltd	8,800.00	8,800.00	0.00	100.00	
ESTABARRIV	Established Arrivals Pty Ltd	24,750.00	24,750.00	0.00	100.00	
KINGSMITH	Kingston Smith Pty Ltd	180,000.00	180,000.00	0.00	100.00	
GRAPAS	Graceland Pastoral Pty Ltd	125,000.00	125,000.00	0.00	100.00	
		338,550.00	338,550.00	0.00	100.00%	
Hardy Oliver						
CLEARPOL	Clear Policies Ltd	85,600.00	85,600.00	0.00	100.00	
ABBOTRANK	Abbot and Rankine Pty Limited	2,000.00	2,800.00	-800.00	71.42	
		87,600.00	88,400.00	-800.00	99.10%	
		426,150.00	426,950.00	-800.00	99.81%	
		426,150.00	426,950.00	-800.00	99.81%	

Fee Recovery by Employee Category Summarised



1/07/2010 to 30/04/2011

Emp Category	Emp Name	Billed	WIP Movement	Profit/(Loss)	Recovery
Accountants					
	Angood Lauren	27,810.00	27,810.00	0.00	100.00%
	Chow Raymond	500.00	500.00	0.00	100.00%
	Dann Nicole	16,398.00	16,398.00	0.00	100.00%
	Garden Graeme	46,370.00	46,370.00	0.00	100.00%
	Goultly Carol	2,240.00	2,240.00	0.00	100.00%
	Hill Arnold	3,200.00	3,200.00	0.00	100.00%
	Hill Terrance	1,100.00	1,100.00	0.00	100.00%
	Langer Monica	2,390.00	2,390.00	0.00	100.00%
	Ray Linda	131,880.00	131,880.00	0.00	100.00%
	Stevens Debra	360.00	360.00	0.00	100.00%
	Yarras Michelle	16,000.00	16,000.00	0.00	100.00%
		248,248.00	248,248.00	0.00	100.00%
Accountants - Senior					
	Friedman Adam	2,240.00	2,240.00	0.00	100.00%
	Lee Jacky	3,642.50	3,642.50	0.00	100.00%
	Liston Annette	6,400.00	6,400.00	0.00	100.00%
	Taylor Tim	4,740.07	4,642.25	97.82	102.11%
		17,022.57	16,924.75	97.82	100.58%
Manager					
	Bantin Alex	84,960.00	84,960.00	0.00	100.00%
	Francis Pat	3,530.00	3,530.00	0.00	100.00%
	Gibson Lidia	4,800.00	4,800.00	0.00	100.00%
	Irons Anna	4,700.00	4,700.00	0.00	100.00%
	Oddie Bill	2,710.00	6,170.00	-3,460.00	43.92%
	Spencer Bud	5,415.00	5,415.00	0.00	100.00%
	Young Clarissa	180,000.00	180,000.00	0.00	100.00%
		286,115.00	289,575.00	-3,460.00	98.81%
		551,385.57	554,747.75	-3,362.18	99.39%

Fee Recovery by Employee Department Summarised



1/01/2011 to 30/04/2011

Emp Department				
Emp Name	Billed	WIP Movement	Profit/(Loss)	Recovery
Audit				
Abbott Chris	218,700.00	223,500.00	-4,800.00	97.85%
Angood Lauren	24,750.00	24,750.00	0.00	100.00%
Bantin Alex	84,960.00	84,960.00	0.00	100.00%
Young Clarissa	180,000.00	180,000.00	0.00	100.00%
	508,410.00	513,210.00	-4,800.00	99.06%
Administration				
Ray Linda	29,680.00	29,680.00	0.00	100.00%
	29,680.00	29,680.00	0.00	100.00%
BusinessServices				
Bache Simon	162,800.00	162,800.00	0.00	100.00%
Garden Graeme	44,600.00	44,600.00	0.00	100.00%
Hardy Oliver	73,600.00	73,600.00	0.00	100.00%
Yarras Michelle	16,000.00	16,000.00	0.00	100.00%
	297,000.00	297,000.00	0.00	100.00%
	835,090.00	839,890.00	-4,800.00	99.43%

Fee Recovery by Employee Office Summarised



1/01/2011 to 30/04/2011

Emp Office	Billed	WIP Movement	Profit/(Loss)	Recovery
Darwin				
Young Clarissa	180,000.00	180,000.00	0.00	100.00%
	180,000.00	180,000.00	0.00	100.00%
Melbourne				
Angood Lauren	24,750.00	24,750.00	0.00	100.00%
	24,750.00	24,750.00	0.00	100.00%
Perth				
Hardy Oliver	73,600.00	73,600.00	0.00	100.00%
Ray Linda	29,680.00	29,680.00	0.00	100.00%
Yarras Michelle	16,000.00	16,000.00	0.00	100.00%
	119,280.00	119,280.00	0.00	100.00%
Sydney				
Abbott Chris	218,700.00	223,500.00	-4,800.00	97.85%
Bache Simon	162,800.00	162,800.00	0.00	100.00%
Bantin Alex	84,960.00	84,960.00	0.00	100.00%
Garden Graeme	44,600.00	44,600.00	0.00	100.00%
	511,060.00	515,860.00	-4,800.00	99.07%
	835,090.00	839,890.00	-4,800.00	99.43%

Fee Recovery by Employee Summarised



1/01/2011 to 30/04/2011

Emp Name	Billed	WIP Movement	Profit/(Loss)	Recovery
Abbott Chris	218,700.00	223,500.00	-4,800.00	97.85%
Angood Lauren	24,750.00	24,750.00	0.00	100.00%
Bache Simon	162,800.00	162,800.00	0.00	100.00%
Bantin Alex	84,960.00	84,960.00	0.00	100.00%
Garden Graeme	44,600.00	44,600.00	0.00	100.00%
Hardy Oliver	73,600.00	73,600.00	0.00	100.00%
Ray Linda	29,680.00	29,680.00	0.00	100.00%
Yarras Michelle	16,000.00	16,000.00	0.00	100.00%
Young Clarissa	180,000.00	180,000.00	0.00	100.00%
	835,090.00	839,890.00	-4,800.00	99.43%

List of Contacts and Associations



Contact Name	Association	Related Contact
Abbot and Rankine Pty Limited		
	has Bank....	ANZ
	has Manager...	McLeod Murdoch
ABC Dorothy		
	has Director...	ABC Engineering Pty Ltd
	Has partner	ABC Property Partnership
	has Partnership	ABC Steve
	is beneficiary of	ABC Superfund
	is beneficiary of	ABC Unit Trust
	is beneficiary of	Multimedia Trust
	is Director of...	ABC Electronic Pty Ltd
	is Director of...	Multimedia Pty Ltd
ABC Electronic Pty Ltd		
	has Director...	ABC Dorothy
	has Director...	ABC Steve
ABC Engineering Pty Ltd		
	has Director...	ABC Steve
	is Director of...	ABC Dorothy
ABC Family Trust		
	has Bank....	Westpac Bank
ABC Property Partnership		
	Has partner	ABC Steve
	Is partner of	ABC Dorothy
ABC Steve		
	has beneficiary of	ABC Superfund
	has beneficiary of	ABC Unit Trust
	has beneficiary of	Multimedia Trust
	is Director of...	ABC Electronic Pty Ltd
	is Director of...	ABC Engineering Pty Ltd
	is Director of...	Multimedia Pty Ltd
	is Partner of	ABC Dorothy
	Is partner of	ABC Property Partnership
ABC Superfund		
	has beneficiary of	ABC Dorothy

Partner Summary 5 Year Fee Analysis



1/07/2006 to 30/06/2011

Billing Company					
Client Partner	30/6/2011	30/6/2010	30/6/2009	30/6/2008	30/6/2007
Abbott Costello & Hardy					
Abbott Chris	1,146,980.00	980,455.75	755,099.00	262,000.00	0.00
Bache Simon	110,000.00	179,485.00	0.00	0.00	0.00
Costello Luis	32,282.50	158,495.00	0.00	0.00	0.00
Dodds Clare	20,880.00	381,100.00	251,000.00	0.00	0.00
Hardy Oliver	312,216.67	284,590.00	0.00	0.00	0.00
	1,622,359.17	1,984,125.75	1,006,099.00	262,000.00	0.00
Smith and Co					
Abbott Chris	463,705.00	0.00	28,840.00	222,570.00	164,510.00
Bache Simon	95,370.00	0.00	29,270.00	207,657.50	118,370.00
Berry Eric	0.00	0.00	0.00	3,400.00	0.00
Costello Luis	84,200.00	0.00	0.00	72,168.78	43,441.22
Dodds Clare	38,998.00	2.00	4,200.00	25,175.00	0.00
Green Malcolm	0.00	0.00	0.00	115,385.00	0.00
Hardy Oliver	84,340.00	0.00	4,484.00	229,428.00	35,470.00
	766,613.00	2.00	66,794.00	875,784.28	361,791.22
Smith and Co Financial Services Pty Ltd					
Abbott Chris	0.00	0.00	0.00	7,080.00	0.00
	0.00	0.00	0.00	7,080.00	0.00
Smith Consulting					
Abbott Chris	10,000.00	0.00	0.00	0.00	0.00
	10,000.00	0.00	0.00	0.00	0.00
	2,398,972.17	1,984,127.75	1,072,893.00	1,144,864.28	361,791.22

Receipts List by Company - Department - ordered by Date



Date Range: 1/04/2011 to 30/04/2011

Receipt Date	Receipt No	Client Code	Client Name	Payment Type	Gross	Tax	Net
Billing Company: Abbott Costello & Hardy							
Client Department		Tax					
Debit Account	680	Bank					
30/04/2011		CLEMKEYS	Clement Keys Associates	Cheque	12,000.00	1,090.91	10,909.09
30/04/2011		CLEMKEYS	Clement Keys Associates	Cheque	80,000.00	7,272.73	72,727.27
30/04/2011		SMITHTR	Smith Family Discretionary Trust	Cheque	153,164.00	13,924.00	139,240.00
Total Receipts for Debit Account:		680	3		245,164.00	22,287.64	222,876.36
Total Receipts for Department		Tax	3		245,164.00	22,287.64	222,876.36

Receipts List by Company - Office - ordered by Date



Date Range: 1/01/2011 to 30/04/2011

Receipt Date	Receipt No	Client Code	Client Name	Payment Type	Gross	Tax	Net
Billing Company: Abbott Costello & Hardy							
Client Office	Melbourne						
Debit Account	680 Bank						
10/03/2011		CLARKCO	Clark & Co	Cheque	33,132.00	3,012.00	30,120.00
30/04/2011		CLEMKEYS	Clement Keys Associates	Cheque	12,000.00	1,090.91	10,909.09
30/04/2011		CLEMKEYS	Clement Keys Associates	Cheque	80,000.00	7,272.73	72,727.27
30/04/2011		SMITHTR	Smith Family Discretionary Trust	Cheque	153,164.00	13,924.00	139,240.00
Total Receipts for Debit Account:		680	4		278,296.00	25,299.64	252,996.36
Total Receipts for Partner:		Melbourne	4		278,296.00	25,299.64	252,996.36